

Particulars

Organisation Name	Oxiteno S.A. Indústria e Comércio		
Corporate Website Address	http://www.oxiteno.com		
Primary Activity or Product	Processor and/or Trader		
Related Company(ies)	Company	Primary Activity	RSPO Member
	Oxiteno S.A. Indústria e Comércio	Processor and/or Trader	
Country Operations	Argentina, Belgium, Brazil, China - People's Republic of, Colombia, Mexico, USA, Uruguay, Venezuela		
Membership Number	2-0168-10-000-00		
Membership Type	Ordinary Members		
Membership Category	Palm Oil Processors and Traders		
Primary Contacts	Andrea Soares Address: Avenida Brigadeiro Luis Antonio, 1343- 10floor São Paulo/SP Brazil 01317-910		
Person Reporting	Leandro Soncini Rodrigues		

Related Information

Other information on palm oil:

Not applicable. Oxiteno is a PKO buyer in the merchant Market.

Reporting Period	01 July 2012 - 30 June 2013
-------------------------	-----------------------------

Palm Oil Processors and Traders

Operational Profile

1. What are the main activities of your organisation?

- Post-refinery processor
- Ingredient manufacturer

Other:

--

Operations and Certification Progress

2. Do you have a system for calculating how much palm oil and palm oil products you use?

No

3. Total volume of all palm oil products handled in the year:

--

3.1. Total volume of Crude Palm Oil handled in the year:

--

3.2. Total volume of Palm Kernel Oil handled in the year:

90000

3.3. Total volume of other Palm Oil Derivatives and Fractions handled in the year:

10000

3.4. Total volume of all palm oil and palm oil derived products handled in the year:

100000

4. Volume of Crude Palm Oil that is RSPO-certified

--

4.1. Book & Claim

--

4.2. Mass Balance

--

4.3. Segregated

--

4.4. Identity Preserved

--

4.5. Total volume of Crude Palm Oil handled that is RSPO-certified:

--

5. Volume of Palm Kernel Oil handled in the year that is RSPO-certified

--

5.1. Book & Claim

500

5.2. Mass Balance

--

5.3. Segregated

--

5.4. Identity Preserved

--

5.5. Total volume of Palm Kernel Oil handled that is RSPO-certified

500

6. Volume of all other palm-based derivatives and fractions handled in the year that is RSPO-certified

--

6.1. Book & Claim

--

6.2. Mass Balance

--

6.3. Segregated

--

6.4. Identity Preserved

--

6.5. Total volume of palm-based derivatives and fractions handled that is RSPO-certified

--

7. Do you ask your suppliers if the palm oil supplied comes from growers who disclose their GHG emissions within the RSPO P&C 5.6 & 7.8?

No

Report on suppliers if the palm oil supplied comes from growers who disclose their GHG emissions within the RSPO P&C 5.6 & 7.8

--

Time-Bound Plan

8. Date of first supply chain certification (planned or achieved)

2015

9. Time-bound plan - Year expected to achieve 100% RSPO certification of all supply chains

2020

10. What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)?

Oxiteno is a PKO buyer in the merchant market.

We intend to certify our supply chain until the end of 2015. This deadline may change according to the cost and degree of complexity to certify all Oxiteno's facilities that process PKO and its derivatives.

Concerning the purchase and use of sustainable PKO in our system, we point out some difficulties which must be overcome:

-Availability of certified PKO from suppliers mainly in Indonesia, which is the country that has the best conditions to cope with future demand for PKO.

-Development of the Palm Oil Industry in Brazil, increase of local PKO availability and also the certification of new palm oil growers that shall emerge in this market place.

In 2013 we started buying Greenpalm certificates by our own initiative and without connection to any customer.

A suitable time bound plan for Oxiteno is:

- Q2 2013 – Oxiteno bought its first certificates from Agropalma via Greenpalm
 - Q3 2013 : Oxiteno to announce to the market that can offer products with Greenpalm certificates in order to evaluate the market feedback.
 - 1st Semester 2014 : Market survey within Oxiteno's main customers to define which is the most suitable PKO certification model
 - 2st Semester 2014: Start supply chain certification process – model to be defined according to market survey results
 - 2015 – Start targeting acquisition of certified PKO according to the certification model adopted and the interest of Oxiteno's customers
-

11. Timebound plan - Year expected to only 'handle/supply' RSPO certified oil palm products

2025

12. What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)?

Not Applicable. Oxiteno is prioritizing the certification of its supply chain before commit to buy any physical volume of PKO

13. How do you promote RSPO and RSPO certified sustainable palm oil to your customers proactively?

Not Applicable.

-2010- Oxiteno becomes a member of the RSPO

-2010 - Official and main sponsor of the II RSPO Latin America Conference, Pará state – Brazil

-Q1 2012 - Participation on RT8 in KL - Malaysia, representing other LATAM producers and processors

-Q4 2012 - Support to the Imazon Proforest Institute

-Q2 2013 : acquisition of PKO certificates (Book & Claim)

-500 certificates from Agropalma via Greenpalm

-Q3 2013: Oxiteno announce to the market that can offer products with Greenpalm certificates.

-Supporting RSPO meetings: RT, GAs,

14. Do you plan to use the RSPO trademark?

No

If yes, when do you plan to apply for the trademark license?

2015

15. Which countries that your organization operates in do the above commitments cover?

Brazil

Actions for Next Reporting Period

16. Outline actions that will be taken in the coming year to promote sustainable palm oil

Please refer to the multi-year time boundplan

17. Does your company have a public commitment relating to the GHG emissions of your operations?

No

Public commitment relating to the GHG emissions

--

18. Does your company have a public commitment to only purchase palm oil from suppliers that disclose their GHG emissions?

No

Public commitment to only purchase palm oil from suppliers that disclose their GHG emissions

--

Reasons for Non-Disclosure of Information

19. If you have not disclosed any of the above information please indicate the reasons why

Other

- Other reason:

Oxiteno is a public listed company and belongs to the ULTRA group within 3 others business. Although the group already has a internal sustainability report according to GRI (Global Report Initiative), the group decide to keep this information confidential once is gathering more critical mass of data to disclose those KPI in the future.

Application of Principles & Criteria for all members sectors

20. Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C

- Water, land, energy and carbon footprints
- Ethical conduct and human rights
- Labour rights
- Stakeholder engagement

Water, land, energy and carbon footprints policy

--

Land use rights policy

--

Ethical conduct and human rights policy

--

Labour rights policy

--

Stakeholder engagement policy

--

20.1. If none, please specify if/when you intend to develop one

--

21. What steps will your organization take to minimize its resource footprints?

Mainly, projects to reduce water consumption, waste generation and atmospheric emissions and greenhouse gases
Realization of life cycle assessment for some products

22. What steps will your organization take to realize ethical conduct using business-applicable regulations and industry practices?

Code of Ethics, issued to all employees
Adoption of the requirements of SA8000 standard - Social Accountability

23. Has your company supported any community programmes on its own or through partnerships? How do you benchmark the impacts of these programmes?

Yes
- Participation in the Ultra Institute, primarily through Formare, education program for teenagers
- Participation in specific projects in the Industrial Park where our units are inserted, together with other companies to the local community
- "Conselhos Comunitários Consultivos" (Advisory Community Councils) , channel between company and local community, to discuss issues of common interest
The work is done in partnership with the community and we have the opportunity to evaluate impacts with them and propose improvements together.

24. Where relevant, what prevents you from trading/processing only CSPO?

Availability of certified PKO from suppliers mainly in Indonesia, which is the country that has the best conditions to cope with future demand for PKO, but not with the main RSPO P&C;
-Price: Home and Personal Care customers are extremely price sensitive and do not want to pay any premium to have product certified.
-Non-sustainable palm derivatives should have a penalty a higher price, not the other way around. To increase demand palm suppliers should offer sustainable product under a discount over the regular one.
-Availability of CPKO in Brazil: Development of the Palm Oil Industry in Brazil is still very poor compared to Oxiteno's needs and only Agropalma really cares about certification until know, what reduces tremendously the availability in the region

25. Are you sourcing 100% physical CSPO?

No

Details your organization's plan to cover sourced palm oil and palm kernel oil, which is not yet segregated or identity preserved, through Mass Balance. If you have not committed to sourcing 100% of palm products under the Mass Balance supply chain system until the goal of 100% segregated or identity preserved CSPO can be achieved, please explain why

Oxiteno does not consume Palm Oil, and all of its Palm Kernel Oil is bought from RSPO members. Recently Oxiteno started buying GreenPalm certificates, and now will understand with its customers the acceptance of this model in the market.

26. Has your company integrated aspects of traceability into any other products handled? If so, how?

If this question is about general traceability, yes Oxiteno servers. Even that is found in our audits for ISO 9001. But if this question is about RSPO traceability the answer is No.

Challenges

1. Significant economic, social or environmental obstacles

- Availability of certified PKO from suppliers mainly in Indonesia, which is the country that has the best conditions to cope with future demand for PKO, but not with the main RSPO P&C;
- Price: Home and Personal Care customers are extremely price sensitive and do not want to pay any premium to have product certified.
- Non-sustainable palm derivatives should have a penalty a higher price, not the other way around. To increase demand palm suppliers should offer sustainable product under a discount over the regular one.

2. How would you qualify RSPO standards as compared to other parallel standards?

--

Cost Effective:

Yes

Robust:

Yes

Simpler to Comply to:

Yes

3. How has your organization supported the vision of RSPO to transform markets?

- By supporting and announcing RSPO's vision and criteria, please see below some examples:
- 2010 - Official and main sponsor of the II RSPO Latin America Conference, Pará state – Brazil
 - Q4 2012 - Support to the Imazon Proforest Institute
 - Q2 2013 : acquisition of PKO certificates (Book & Claim)
 - Q3 2013: Oxiteno announce to the market that can offer products with Greenpalm certificates.
 - Oxiteno company profile and website shows that we are RSPO member and supporters.
-